

Center for Hospice Care's Camp Evergreen
has helped grieving children for over 25 years.



4 Organizations

1 Mission

Improving the Quality of Living



Annual Report 2018

To St. Joseph, Marshall, Elkhart, LaPorte, Fulton, Starke, Kosciusko, LaGrange and Porter County Communities:

Center for Hospice Care achieved several milestones in 2018. For the fifth consecutive year, the total number of patients cared for was over 2,000. By annualized numbers of patients served, CHC continues to rank in the top 3% of all hospice programs in America. And we have again expanded our service area. A new LaPorte office location opened in early 2018 bringing to four the number of care offices that serve as operational bases for our clinical homecare staff. To generate continued growth, we added Porter County to our service area bringing to nine the number of northern Indiana counties served by CHC. The only Medicare certified hospice inpatient units in the region, CHC's Elkhart and South Bend facilities, served over 600 patients for the third consecutive year.

It was a spectacular year for many of our signature special events. With more than 400 registered guests the 2018 Helping Hands Award Dinner, honoring Sister Carmel Marie Sallows, CSC for her lifetime of service, was held on Wednesday, May 2nd. Later that month, we held a reception for our first Vera Z. Dwyer Fellow in Hospice and Palliative Medicine. The event was an opportunity to publicly thank the Vera Z. Dwyer Charitable Trust for their \$500,000 gift to fund the first five years of the Fellowship as well as to announce the trust's \$1 million challenge grant to establish a permanent endowment for this Fellowship seat at the Indiana University School of Medicine. We were pleased to celebrate other events including the 25th anniversary of Camp Evergreen on August 9th and the tenth anniversary of the Elkhart Campus on August 16th. During this event we rededicated the inpatient facility as "Esther's House" in honor of Dick Strefling's mother. Dick and Rita Strefling made a substantial gift toward the Elkhart Campus capital campaign a decade ago. For local hospice fundraisers desiring a physically active experience, the annual Bike and Walk events were held concurrently at our Mishawaka Campus on September 23rd. More than 500 riders, walkers, staff and volunteers participated. Our annual Veterans Tribute Ceremony took place at our Mishawaka Campus Veterans Memorial on October 16th where we also rededicated the memorial as the "Captain Robert J. Hiler Jr. Veterans Memorial," thanks to a generous gift from Catherine and Jack Hiler

and the Hiler Family Foundation. Additionally, as a four-star "We Honor Veterans" (WHV) program member, we gave over 100 certificates to veterans in our service area on or close to Veteran's Day 2018. What a pleasure it is to thank them for their service. WHV is a collaborative program between the Veteran's Administration and the National Hospice and Palliative Care Organization in Alexandria, VA.

On June 12th, we held our official groundbreaking ceremony for the Ernestine M. Raclin House, the new state-of-art 12-bed hospice inpatient facility being built on our Mishawaka Campus and overlooking the St. Joseph River. The facility is named in honor of a generous donor, Ernie Raclin, who made a transformative gift.

Our five-year comprehensive campaign, "Cornerstones for Living: The Crossroads Campaign," ended 2018 at \$11,580,844, eclipsing the \$10 million campaign goal, with six months to go. Overall cash gifts received by the Hospice Foundation in 2018 totaled \$1,637,550. Thanks to the generosity of a very giving community, we were able to continue our 38-year promise of never turning anyone away due to an inability to pay. In fact, during 2018 the value of charity care, write-offs, adjustments, etc. added up to \$2,051,544. Over the last four years charity and other free programming has totaled \$8.4 million in CHC care and services.

Part of that care includes bereavement services. Of the total bereaved clients served last year, 20% were from the community with no prior experience with CHC or other clients from throughout our service area. Of the total individual/family counseling sessions, 66% were with community clients. Individual and group counseling continues to be available to anyone dealing with the loss of a loved one anywhere in our service area at no charge. There were nearly 4,000 individual and group counseling sessions provided during 2018.

To encourage the importance of advance care planning, Honoring Choices Indiana – North Central found a new home within our Hospice Foundation. We also continue to be privileged to operate Milton Adult Day Services and the international hospice and palliative care partnership program, Global Partners in Care

(GPIC). GPIC has partnered 42 U.S. hospice and palliative care programs with similar programs in developing countries, primarily in sub-Saharan Africa.

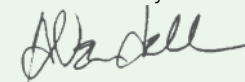
We are joined in our work by a team of dedicated volunteers. During 2018, CHC hospice program volunteers worked 15,667 hours, the equivalent to over 7.5 FTEs who never call in sick or take vacations. In addition, they drove 49,760 miles. That's more than 20% of the distance from the earth to the moon. Adding the last five years' mileage together, our volunteers would have driven to the moon. These volunteers provided a dollar savings to CHC during 2018 totaling \$407,225. Medicare requires our volunteers' work to be calculated and reported each year.

Overall, 2018 was another wonderful year for Center for Hospice Care, Hospice Foundation, Milton Adult Day Services and Global Partners in Care. We appreciate whatever role you played in making it all possible. Our goal each day is a simple one: To Improve the Quality of Living, whether it's in northern Indiana or across the globe in developing countries. Everything we do all comes down to a single best day of caring at the patient bedside. Thank you for your ongoing interest and support.

Gratefully,



Mark M Murray
President / CEO
Center for Hospice Care/Hospice Foundation/
Milton Adult Day Services/Global Partners in Care



Wendell Walsh
2018 Volunteer Board Chair
Center for Hospice Care



Amy Kuhar Mauro
2018 Volunteer Board Chair
Hospice Foundation/Global Partners in Care

About Us

Our Mission

To improve the quality of living

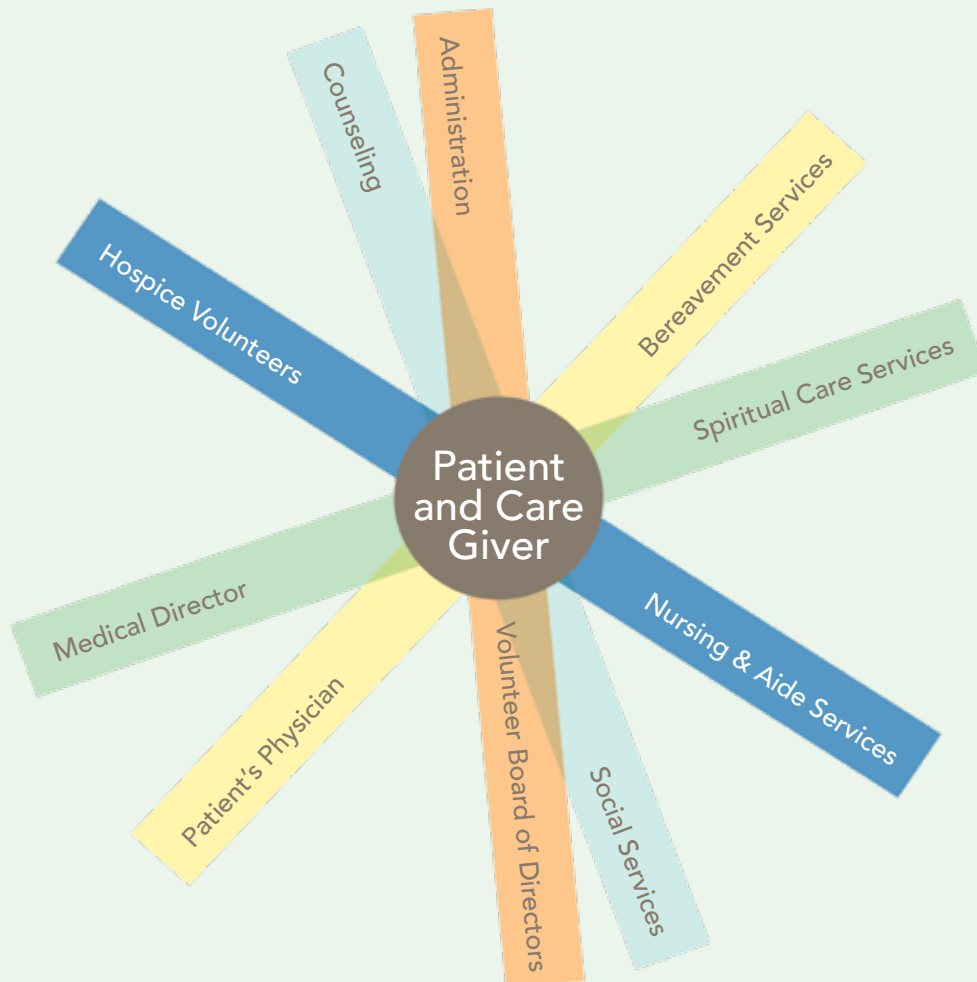
Our Core Values

Compassion, Dignity, Innovation, Integrity,
Quality, Service, Stewardship

Our Vision

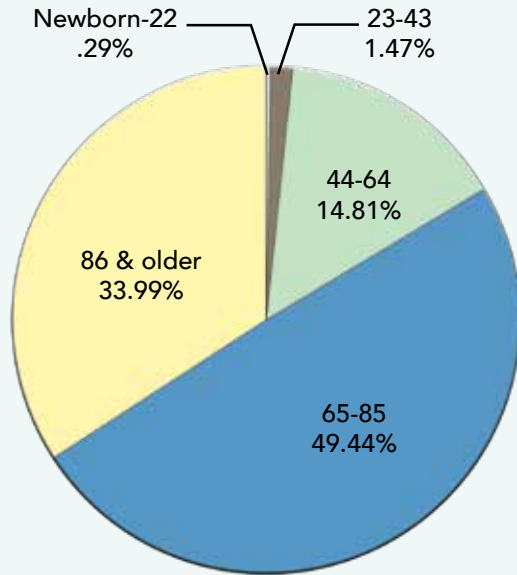
To be the premiere hospice and palliative care
organization for all end-of-life issues

Our Team

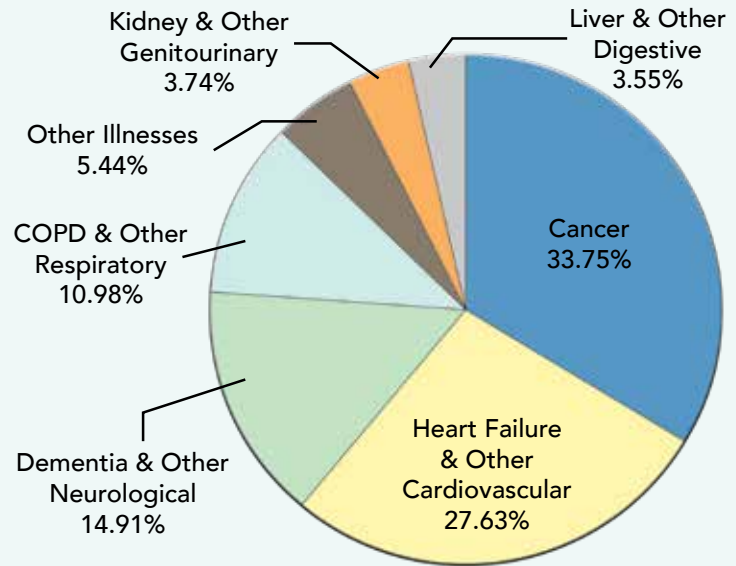


Summary for 2018

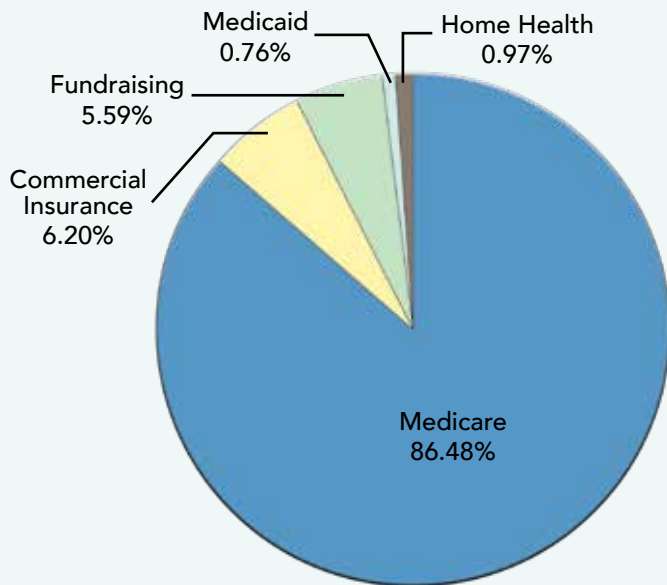
Hospice / Home Health Patients by Age



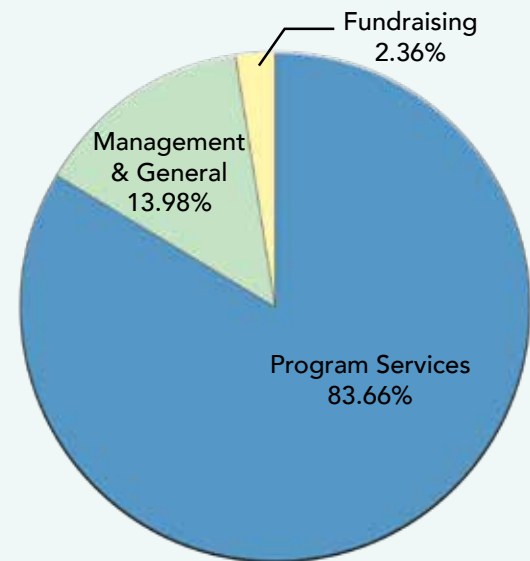
Hospice / Home Health Patients by Diagnosis



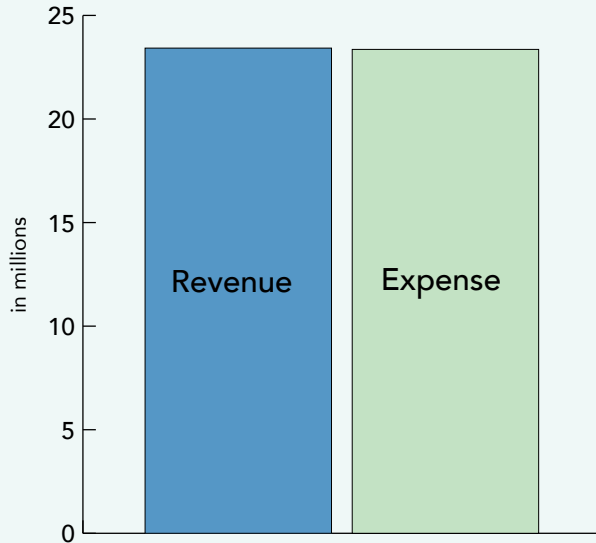
Total Revenue by Type



Total Expenses by Type



Total Revenue vs. Total Expenses



The graph to the left represents the combined revenue and expenses for Center for Hospice Care, Hospice Foundation, and Global Partners in Care. It includes investment decreases for the foundation during 2018. It should be noted that the combined 2018 operational revenue outpaced operational expenses and the combined entities showed a positive net gain from operations alone.

Results of 2018's Independent Audit

In accordance with good fiduciary practices, CHC, the Hospice Foundation, and Global Partners in Care engaged Kruggel, Lawton & Company LLC to perform the 2018 audit for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The 2018 Independent Auditor's Report states, "In our opinion the consolidated financial statements referred to above present fairly, in all material respects, the financial position of The Center for Hospice and Palliative Care, Inc. and Affiliates as of December 31, 2018, and the changes in their net assets and their cash flows for the year then ended in accordance with principles generally accepted in the United States of America."



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** Denotes Board Members who also serve on the Hospice Foundation
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Joel Cohen, MD, ABR: Board Certified in Radiation Oncology, Medical Director

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2018 Donors Who Gave \$1,000 or More

1st Source Foundation

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Anonymous (5)

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Ann M. and John C. Firth

Susan and Thomas Fischbach M.D.

2018 Donors Who Gave \$1,000 or More (cont.)

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South Bend, IN 46637

22579 Old US 20 East
Elkhart, IN 46516

112 South Center Street
Plymouth, IN 46563

286 West Johnson Road, Suite B
La Porte, IN 46350

**Administration, Hospice Foundation,
Life Transition Center & Global Partners in Care**

501 Comfort Place
Mishawaka, IN 46545

Milton Adult Day Services

922 East Colfax Avenue
South Bend, IN 46617

*Serving Elkhart, Fulton, Kosciusko, LaGrange, LaPorte, Marshall, Porter,
St. Joseph and Starke Counties in northern Indiana*

4 Organizations
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CFHCare.org

FoundationForHospice.org

MiltonADS.org

GlobalPartnersInCare.org